## NOMURA

Nomura Asset Management U.K. Limited

Nomura Global Sustainable Equity Fund Impact Report 2019

PLANET

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## Introducing the Global Sustainable Equity Fund

The Nomura Global Sustainable Equity (GSE) Fund is a concentrated global equity strategy that seeks to deliver attractive returns by investing in companies that have the greatest total positive impact on society. In keeping with the team's investment philosophy the strategy has a strong bias towards quality companies and does not invest in companies that have a clear negative impact on our planet and society. The strategy capitalises on Nomura's successful core global equity investment platform and long standing track record as responsible investors.

The team focuses on individual stock selection with an emphasis on the timely purchase of a select number of high quality businesses trading below their intrinsic values. It implements a unique, collegiate stock selection process combined with proprietary 'Total Stakeholder Impact' framework and UN Sustainable Development Goals (UN SDGs) analysis.

### Introducing the Team

Portfolio management of the strategy is led by Alex Rowe with Tom Wildgoose as co-manager. The portfolio managers are supported by a team of investment professionals, based in London and Malaysia. The strategy is team based but Alex Rowe has final decision making power.



#### Alex Rowe, CFA

Lead Portfolio Manager

Alex has been with Nomura Asset Management UK Ltd. since 2014, and has been a professional equity investor for over 8 years. He holds a Masters of Chemistry (University of Oxford, First Class), and is a CFA Charterholder. He is an alumni of the Oxford University Said Business School Impact Investing executive program.

#### Tom Wildgoose, CFA

*Co-Manager, Head of Equity Investment* Tom is the Head of Equity Investment at Nomura Asset Management UK Ltd. and has been with the firm since 2007. He has been an equity investor for 17 years. Tom holds a Masters of Engineering (Univesristy of Durham, First Class), a Masters in Computing (Imperial College, London), is a CFA Charterholder and an exam qualified management accountant.

#### For your reference, the following definitions will be used throughout this document:

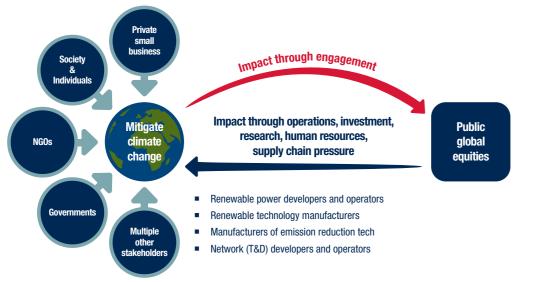
"NAM Group" "NAM" "Our" "We"	These references relate to the whole Nomura Asset Management organisation and will generally be used when referring to matters such as investment philosophy, style, company structure and other policies which are consistent across the Group.
"NAM Tokyo"	This refers to Nomura Asset Management Co., Ltd., the Head Office of the NAM Group based in Tokyo, Japan.
"NAM UK"	This refers to Nomura Asset Management UK Limited, the UK based subsidiary of NAM Tokyo.

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### **NO/MURA**

## Our Impact Investing Philosophy

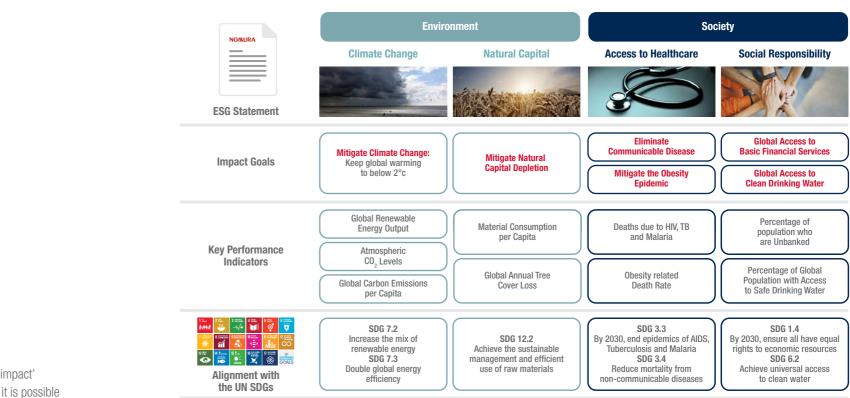
Nomura Asset Management U.K. Limited (NAM UK) is committed to reporting credible impact data to support our clients' understanding of the impact that their capital is having on the world alongside the competitive financial returns. Whilst public equity funds are not traditionally considered vehicles for having impact, listed companies have a unique role to play, alongside multiple other stakeholders, in solving many of the problems society faces. Indeed, for certain UN SDGs related targets no other stakeholder can have a greater impact than public companies, which have the resources, scale and investment firepower, to bridge the huge funding gaps required to meet the goals. Institutional investors are furthermore uniquely positioned to enhance the impact of public companies through targeted engagement.



## Defining Our Goals

The Environmental and Social Goals of NAM UK are focused on the most pressing issues facing our world today. Our "Impact Goals" are closely aligned with the UN SDGs and Nomura Asset Management Group's previously published Global ESG Statement. We have taken into consideration where we believe listed equities can have a material impact and in which our engagement can support and enhance impact.

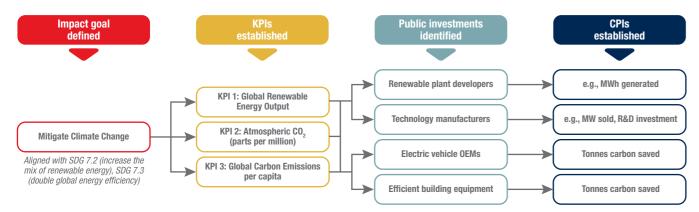
#### Setting Definable Impact Goals in line with NAM's ESG statement and the UN SDGs



## Our Approach

Impact cannot be claimed without having first established clear environmental and social goals that have a definable objective. The 'impact' must be measurable in order to assess progress towards the goals and if required, adapt the approach. At the public company level it is possible to report 'inputs' (such as R&D investment) or 'outputs' (number of patients receiving HIV treatment) but it is far more difficult to assess true 'impact'. Our approach is:

- 1. Set 'Impact Goals' and establish Key Performance Indicators (KPIs) for each goal
- 2. Identify investee companies that support these goals and set Company Performance Indicators (CPIs)
- 3. Track both CPIs and KPIs and Engage with Companies to enhance individual impact
- 4. Report impact data and engagement activity



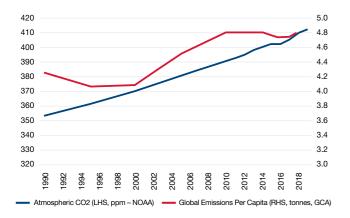
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## Tracking Progress Towards our Environmental and Social Goals

### Mitigate Climate Change

Atmospheric CO<sub>2</sub> Levels and Emissions per Capita



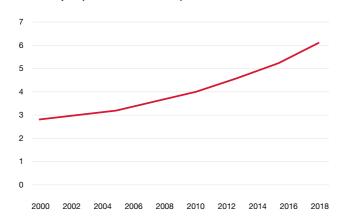
#### Progression towards our Goal and KPIs

Global Renewable Energy Output: Continues to grow rapidly rising to NextEra Energy: World's largest onshore wind energy generator 6.6 million GWh in 2018. Wind has been the primary driver of growth (+14% pa 2015-2018)

Global Carbon Emissions per Capita Carbon Intensity per Capita: Has plateaued, having peaked in 2008, but this is not enough given our rapidly growing population

Atmospheric CO, Levels: Continue to increase at just under 1% per annum driven by global population growth

#### **Global Renewable Energy Generation** Annual Output (millions GWh - IEA)



#### Examples of Our Investments

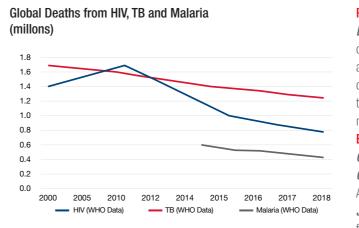
Eversource Energy: Network investments facilitate the renewables transition

National Grid: Network investments enable renewables transition Johnson Controls: Efficient HVAC and control systems reduce building emissions

AO Smith: Efficient water heaters reduce emissions Microsoft, MasterCard, Visa, SAP, Cisco, Apple, Intel: Companies have shown industry leading commitment to being powered by carbon free energy

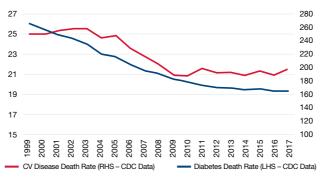


#### Eliminate Communicable Disease



#### Mitigate The Obesity Epidemic







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#### Progression towards our Goal and KPIs

Deaths due to HIV, TB and Malaria: Deaths from communicable disease are falling steadily, however much remains to be done with almost 800,000 deaths from HIV/AIDS in 2018 and the number of deaths from TB is not coming down fast enough - there were more than 1.2 million in 2018. Africa in particular is in desperate need of a more effective TB vaccine

#### Examples of our investments

*Gilead:* The world's leading HIV treatment pharmaceutical company GlaxoSmithKline: Largest vaccine manufacturer globally with leading Access strategies

Johnson and Johnson: Pharmaceutical with strong HIV and vaccine franchises

#### Progression towards our Goal and KPIs

*Obesity Related Death Rate:* Within the United States the diabetes death rate has plateaued having been in steep decline whilst cardiovascular death rates are now rising. Medical advancements are being more than offset by the growing obesity epidemic

#### Examples of our investments

Novo Nordisk: Leading diabetes treatment manufacturer

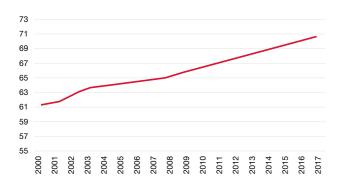
Becton Dickinson: Medical equipment applications across diabetes and cardiovascular disease

Medtronic: MedTech company with large cardiovascular and diabetes businesses

## Tracking Progress Towards our Environmental and Social Goals

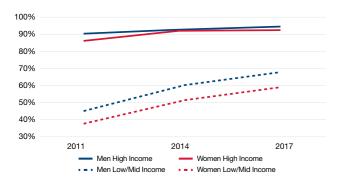
### Global Access To Clean Drinking Water

Percentage of Global Population with Access to Safe Drinking Water (Worldbank)



#### **Global Access To Basic Financial Services**

Percent of Population with Bank Account Access (WorldBank)



#### Progression towards our Goal and KPIs

*Percentage of Global Population with Access to Safe Drinking Water:* Whilst there has been considerable improvement in the level of global access, still today almost 30% of the world do not have access to safe drinking water

#### Examples of our investments

*Unilever:* Very strong water filtration business and commitment to supporting global access

*Nestle:* Has facilitated access to clean water within it's supply chain to over 600,000 people that would otherwise not have had access *Pentair:* Water filtration business with strong presence in China

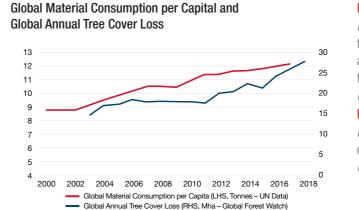
#### Progression towards our Goal and KPIs

*Percentage of Population who are Unbanked:* There are still 1.7 billion people globally who do not have access to a bank account (down 15% since 2014). Large gender imbalances still exist **Examples of our investments** 

*Safaricom:* Mobile payments business is used by over 40% of the population of Kenya, many of whom would not have access to financial services otherwise

*HDFC:* A significant portion of the group's mortgage and loan portfolios are focused on the economically weak sector in India

#### Mitigate Natural Capital Depletion









### **NO/MURA**

### **NO/MURA**

#### Progression towards our Goal and KPIs

*Material Consumption per Capita:* Defined as tonnes of biomass, fossil fuels, metal ores and non-metal ores. This is rising at an alarming rate as rapidly expanding global middle class and consumer technology advances pressure consumption ever higher

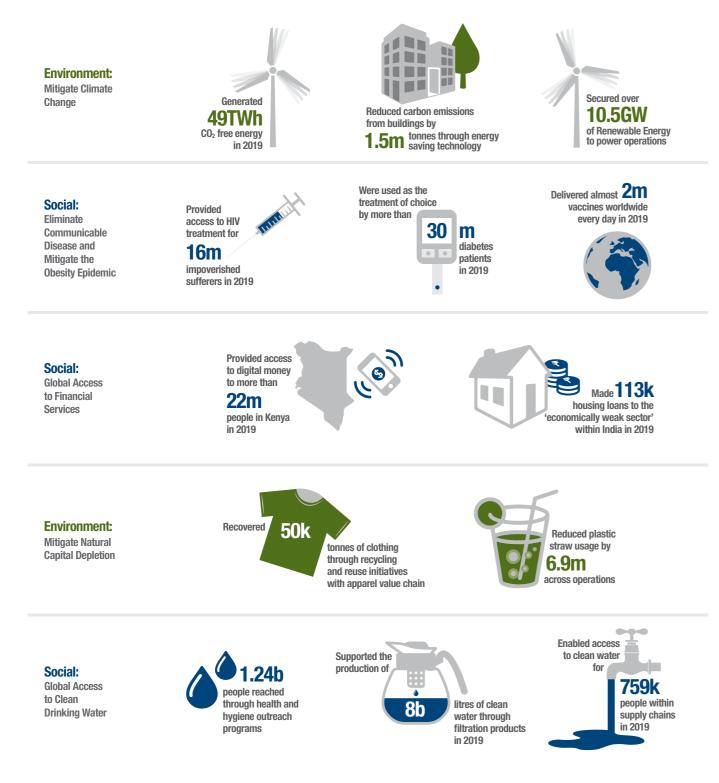
*Global Annual Tree Cover Loss:* Deforestation is accelerating **Examples of our investments** 

*Inditex:* Sustainability leader within apparel retail. Efforts have driven considerable waste reduction with the supply chain

Compass Group: Sustainability leader within the Restaurant space

# The Global Sustainable Equity Fund Investee Company Impact

Collectively, the companies that the GSE Fund has invested into have achieved the following. More details on individual company contribution are available on pages 10-13.



## Engaging for Impact

Institutional investors are uniquely positioned to engage with companies to enhance their impact. We are currently engaging with investee companies to drive:

- Improved approaches to planning for access to crucial medicines
- Greater commitments to efficient and responsible supply chain practices
- Improved carbon emission reporting that is more comparable across peers
- A more active approach to companies reporting the true 'impact' of operations

### Case Study: Our Engagement with GlaxoSmithKline

In 2019 Nomura Asset Management Group became a signatory to the Access to Medicine Index (ATMI). The Access to Medicine Foundation (ATM) has been engaging with the pharmaceutical industry for over ten years with the core goal of bringing medicine to the poor through improved access strategies within low and middle income countries in which billions of people have not yet benefited from modern medicine advancements. The ATMI ranks the 20 largest pharmaceutical companies with regards to their efforts and achievements in relation to supporting and enabling access globally and is supported by 95 asset managers worldwide, representing greater than US\$13trn in AUM, that have committed to using the index as a tool for investment and engagement.

In 4Q19, NAM UK further established its commitment to engaging for impact and improving global access by taking on the role of co-lead investor collaborator with GlaxoSmithKline (GSK) on behalf of ATMI and its signatories, engaging in an ongoing dialogue with the company to push for even better access outcomes. Access to Medicine's investor-led company engagement programme is aimed at bringing the investor stakeholder more directly into the access discussions with pharmaceuticals, to throw added weight behind the coordinated push for greater commitment to global access.

As part of this engagement NAM UK met with the company in person and also chaired a collaborative engagement call with the company alongside 13 other global asset managers. The group had a highly engaging back and forth discussion with the company, focusing on issues ranging from more closely aligning compensation with access goals, to the right stage of the R&D process to begin access planning and the different access strategies required for nations at different stages of economic development. Through this collaborative engagement the importance to the investor community of corporate responsibility with regards to access is being reinforced and also supporting ATM's vital work in improving global outcomes. We look forward to continuing our efforts collaboratively engaging with both GSK and the other constituents of the Index to reinforce the importance of access to the investment community.

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## [Individual Company Contributions]

	Alignment with NAM Impact Goal Mitigate Climate Change	Direct Intentionality No	Company CPI 1					
Company			Measurement	Value 2019 1.6GW	Value 2018 1.3GW	2017		
MICROSOFT CORP			Renewable energy secured under Power Purchase Agreements (GW)					
SAFARICOM PLC	Global Access to Basic Financial Services	Yes	Number of active customers (M-Pesa)	22.6mm	20.5mm	19.0mm		
NOVO NORDISK A/S-B	Mitigate the Obesity Epidemic	Yes	Number of patients that received Novo Nordisk treatment for diabetes (2019)	30mm	29.2mm	28mm		
ALPHABET INC-CL C	Mitigate Climate Change	No	Renewable energy secured under PPA's (GW)	Envt 2019 not out	3.9GW	3.0GW		
WATERS CORP	Eliminate Communicable Disease	Yes	Track R&D spend as we engage for better data	\$143mm	\$143mm	\$132mm		
PAYPAL HOLDINGS INC	Global Access to Basic Financial Services	No	Small-medium business working capital loans (USD, total since 2013)	CSR 2019 not out	\$7bn	\$4.5bn		
APPLE INC	Mitigate Climate Change	No	Renewable energy secured under PPA's (GW -including under develop)	Envt 2019 not out	5.3GW	3GW		
BECTON DICKINSON	Mitigate the Obesity Epidemic	Yes	R&D expenditure used as a proxy	\$1.1bn	\$1.0bn	\$0.8bn		
GILEAD SCIENCES INC	Eliminate Communicable Disease	Yes	HIV sufferers receiving GILD drugs in low/ mid income countries	AR 2019 not out	11.5mm	11mm		
INTEL CORP	Mitigate Climate Change	No	Energy savings from conservation projects (since 2012)	CSR 2019 not out	4bn kWh	3.2bn kWh		
ALLIANZ SE-REG	Mitigate Climate Change	No	Revenue from insuring 'sustainable solutions' (pa)	CSR 2019 not out	€1.56bn	€1.10bn		
AXA SA	Mitigate Climate Change	No	Divestments from coal and oil sands	CSR 2019 not out	€3.7bn & €750mm	€3.7bn & €750mm		
MEDTRONIC PLC	Mitigate the Obesity Epidemic	Yes	R&D expenditure used as a proxy	\$2.3bn	\$2.3bn	\$2.2bn		
PENTAIR PLC	Global Access to Clean Drinking Water	No	Engaged for better data on impact of filtration products	-	-	-		
GLAXOSMITHKLINE PLC	Eliminate Communicable Disease	Yes	Underserved patients receiving treatment through access programme	193mm	102mm	Reported from 2018		
SMITH (A.O.) CORP	Mitigate Climate Change	Yes	Tonnes carbon saved from AOS' efficient technology (pa)	220k tonnes	220k tonnes			
NATIONAL GRID PLC	Mitigate Climate Change	Yes	Capital expenditure within transmission is one proxy for network role in supporting energy transition	£925mm	£999mm	£1000mm		
JOHNSON CONTROLS	Mitigate Climate Change	Yes	Carbon saved as a result of perfomance contracting (tonnes pa and total since 2000)	1.5mm (29.4 mm total)	27.9mm total			
MASTERCARD INC - A	Global Access to Basic Financial Services	Yes	Number of people reached previously excluded from financial services	CSR 2019 not out	400mm	330mm		
UNILEVER NV	Global Access to Clean Drinking Water	No	Number of people reached through health and hygeine push 1.30bn 1 - note a large portion of this is through TV		1.24bn	0.6bn		
AIA GROUP LTD	Global Access to Basic Financial Services	Yes	Number of individual life insurance policies CSR 2019 33mn not out			30mm		
ADECCO GROUP AG-REG	-	-	-	-	-	-		

Mossurement	Value 2019	Value 2018		Notes and Engagement Dequirements		
Measurement Tonnes of carbon avoided from emissions reduction efforts (mm tonnes, total)	15.6mm	2018	2017	Notes and Engagement Requirements Commitment to renewables and removing all carbon ever produced not core but has huge impact (in \$\$ and carbon tonnes)		
/olume of payments processed by M-Pesa (Kenyan Shillings)	11720	91799	7385			
Diabetes sufferers treated with human insulin (at a cost <\$4/ vial) through access programme	2.9mm	0.3mm	-	Number one pharmaceutical player in diabetes		
Vetric tonnes of Carbon offset (Total not annual)	Envt 2019 not out	19mm	-	Commitment to renewables not core to purpose, or our primary thesis, but has huge impact given the size of company		
	-	-	-	Testing equipment is core enabler of pharmaceutical R&D. Engaging to improve reporting on true positive impact		
	-	-	-	Not core to PayPal's operations but has a positive secondary impac on financial inclusion through a number of programmes		
Carbon saved from Apple and Suppliers using renewables	Envt 2019 not out	3.5mm tonnes	1.5mm tonnes	Commitment to renewables not core to purpose, or our primary thesis, but has huge impact given the size of company		
	-	-	-	MedTech companies are crucial stakeholders for mitigating obesity (ranging from drug administration to CV medical equipment)		
R&D Expense	\$4.1bn	\$3.9bn	\$3.7bn	Global number one for HIV treatment, leader with regards to Access (first to donate patents to MPP)		
Total installed capacity of alternative energy and green power (onsite)	CSR 2019 not out	48MW	34MW	Commitment to lowering emissions not core to purpose, or our primary thesis, but has huge impact given the size of company		
Total investment in 'sustainable investments'	CSR 2019 not out	€5.4bn (€25.1bn tot)	€10.3bn (€19.7bn tot)	Allianz is a leader with regards to managing its impact in both its insurance underwriting business and investment arm		
Total 'Green investments'	CSR 2019 not out	€350mm	Announced in 2017	0 0 1		
	-	-	-	MedTech companies are crucial stakeholders for mitigating obesity (ranging from drug administration to CV medical equipment)		
Metrics tonnes of carbon saved from efficient pumps (total since 2007)	CSR 2019 not out	14mm tonnes (since 2007)	18.2mm (since 2005)	Primary business is aquatics, but has strong water filtration franchis supporting access to clean water in emerging nations		
/accines distributed on a daily basis globally	1.9mm/ day	2mm/ day		Largest vaccine company with market leading approach to Access		
	-	-	-	Water heater technology is substantial more efficient than peers saving considerable emissions		
Engaging for MW of Renewables connected (a company arget but not reported on)	-	-	-	In order for the world to transition to renewables huge investment is required in the grid. Engaging for data on MW of renewables connected		
	-	-	-	HVAC manufacturer - commercial buildings ~30% of energy consumed; impact of efficient tech is huge. Engaging for better dat		
	-	-	-	MasterCard is playing a huge role increasing financial inclusion globally and is a large investor in supporting financial inclusion		
Estimated litres of safe drinking water provided from Pureit devices (total & annual)	114bn (8bn in 2019)	106bn (10bn in 2019)		World leader with regards to managing the impact of its enormous supply chain and its customers		
	-	-	-	AiA's life insurance business supports expanding access to basic financial services across emerging Asia		
	-	-	-	Doesn't fit specifically within our Impact Goal buckets, but does ad value to society through facilitating recruitment (blue collar)		





## [Individual Company Contributions]

	Alignment with NAM Impact Goal Mitigate Climate Change	Direct Intentionality No	Company CPI 1					
Company			Measurement	Value 2019	<b>2018</b> 0.91mm	<b>2017</b> 0.71mm		
CISCO SYSTEMS INC			Cumulative (from FY16) tonnes of GHG emissions reduced in supply chain	1.15mm tonnes				
JOHNSON & JOHNSON	Eliminate Communicable Disease	Yes	JNJ target & report patients reached through donations (16-18 total)	Report not out 2019	306mm	218mm		
SAP SE	Mitigate Climate Change	No	Total GHG Emissions offset & avoided from renewables investment (pa)	494k tonnes	423k tonnes	353k tonnes		
NETWORK INTERNATIONAL	Global Access to Basic Financial Services	Yes	Total processed volumes (\$mm)	\$44bn	\$40bn	\$36bn		
COMPASS GROUP PLC	Mitigate Natural Capital Depletion and Mitigate the Obesity Epidemic	No	Number of restaurants offering healthy food alternatives	CSR 2019 not out	18.2k	18k		
INDUSTRIA DE DISENO TEXTIL	Mitigate Natural Capital Depletion	No	Tonnes of clothing recovered as part of closing the loop strategy (2016-2019)	50k tonnes	34k tonnes	19k tonnes		
EVERSOURCE ENERGY	Mitigate Climate Change	Yes	Carbon emissions saved as a result of efficiency measures (Annual mm tonnes)	CSR 2019 not out	349mm	359mm		
VISA INC-CLASS A SHARES	Global Access to Basic Financial Services	Yes	Number of previously unbanked customers who received a first-time account from Visa (annual)	115mm	107mm	-		
ORANGE	-	-	-	-	-	-		
NEXTERA ENERGY INC	Mitigate Climate Change	Yes	TWh of carbon free energy generated from wind capacity	48.6TWh	44.5TWh	44.2TWh		
NESTLE SA-REG	Mitigate Natural Capital Depletion & Global Access to Clean Drinking Water	No	Water saved from water saving projects in factories (Annual)	CSR 2019 not out	3.7mm m3	5.4mm m3		
CIGNA CORP	Mitigate the Obesity Epidemic	No	Number of plan members	17mm	17mm	16mm		
HUMANA INC	Mitigate the Obesity Epidemic	No	Number of plan members	17mm	16mm	16mm		
HDFC	Global Access to Basic Financial Services	Yes	Number of loans to 'economically weak' sector within India 113k		100k	96k		
CVS HEALTH CORP	Mitigate the Obesity Epidemic	No	Number of medical plan members (Aetna)	22.1mm	22.1mm	22.2mm		

Company CPI 2						
ValueValueValueMeasurement201920182017			Notes and Engagement Requirements			
-	-	-	-	Commitment to renewables not core to purpose, or our primary thesis, but has huge impact given the size of company		
-	-	-	-	JNJ's drugs and medtech core to our Health goals, company has embarked on a huge programme to donate VERMOX		
-	-	-	-	Commitment to renewables not core to purpose, or our primary thesis, but has huge impact given the size of company		
Number of transactions (mm)	752mm	681mm	523mm	Network International supports financial inclusion across the MENA region (digital payment processing business)		
Plastic straws and cutlery removed (2018 just UK & NA data, from 2019 will be groupwide figure)	CSR 2019 not out	6.9mm	-	Compass has shown a strong commitment to reducing its impact from waste (alongside promoting healthier choices)		
-	-	-	-	World leader with regards to managing the impact of the clothing industry which is vastly underappreciated		
	-	-	-	Recognized in supporting energy efficiency and a large investor in T&D to support renewables transition		
-	-	-	-	Visa is playing a huge role to increase financial inclusion globally and is a large investor in supporting financial inclusion		
	-	-	-	Doesn't fit specifically within our Impact Goal buckets, but does add value to society through sustainability leadership		
GW of Renewable Energy capacity (including contracted under construction)	26GW	23GW		NextEra is the largest onshore wind investor globally and operates the largest fleet		
Beneficiaries receiving direct access to water through NASH programme	CSR 2019 not out	759k	722k	Enormous supply chain across emerging economies; track record of limiting its impact and positively impacting communities		
	-	-	-	Health insurers supports access to healthcare		
	-	-	-	Health insurer that supports access to healthcare in particular Humana's impact is magnified by Medicare advantage position		
	-	-	-	HDFC supports financial inclusion through mortgages and loans to the 'economically weak' sector in India		
	-	-	-	Aetna health insurer business supports access to healthcare		



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Today Nomura Asset Management provides its clients with a wide range of innovative investment strategies including global, regional and single country equities, high yield bonds, alternative investments and global fixed income strategies.



### **NOMURA**

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portfolio managers located strategically around the world



**Operating in Europe** for over 30 years



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NAM UK is authorised and regulated by the Financial Conduct Authority.

Nomura Funds Ireland plc is authorised by the Central Bank of Ireland as an open-ended umbrella investment company with variable capital and segregated liability between its sub-funds, established as an undertaking for Collective Investment in Transferable Securities under the European Communities (Undertakings for Collective Investment in Transferable Securities) Regulations 2011.

The prospectus, key investor information document (KIID) and other fund related materials are available on the NAM UK website at www.nomura-asset.co.uk.

### **NOMURA**

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